

Minutes
GHI BOARD OF DIRECTORS
May 7, 2015

Board Members Present: DeBernardo, Hess, James, Jones, Marcavitch, McFadden, Novinski, Ready and Skolnik

Others in Attendance:

Eldon Ralph, General Manager	Montrese Hamilton
Joan Krob, Director of Member Services	Deborah Hartwick
Ben Fischler, Audit Committee	Robert Snyder
Lauren Cummings	Tom Jones
Stephen Holland	Velma Kahn
Julie Smrek	Tom Taylor
Richard Whitt	Chris Martin
Melissa R'kingsley	Claudia Jones
Dirk R'kingsley	Altoria Ross, Recording Secretary
Dianne Wilkerson	

President Skolnik called the meeting to order at 7:33 p.m.

1. Approval of Agenda

Agenda item 7j. *Contract for Repairs of 20D Ridge Road, 1st Reading* was removed from the agenda due to the lack of bids, thus moving 7k. *Contract for Supply of Electricity for GHI Accounts, 1st Reading* into its place.

Motion: To approve the agenda, as revised.

Moved: Hess

Seconded: Ready

Carried 8-0

Novinski was out of the room during the vote.

2. Report on Executive Session

Skolnik said the Board approved two sets of minutes and discussed a serious situation about a companion animal, an unauthorized occupancy at one unit, and a legal matter concerning another unit.

3. Visitors and Members

Claudia Jones, asked questions pertaining to crawl spaces. She was assured that all frame home crawl spaces had been inspected and that more detailed inspections would take place over the next five years. She was also assured that any unforeseen structural repairs discovered would be funded through the operational budget and repaired by GHI maintenance. Jones thanked maintenance staff for making a requested repair at her unit.

Melissa R' kingsley, asked for a meeting with the Board regarding problems related to an April 16 broken pipe incident. Skolnik said the matter had been discussed in executive session and she would be contacted at a subsequent date.

4. Approval of Membership Applications

Motion: That the following member is accepted into the cooperative and membership is afforded her at the time of settlement:

- **Julie M. Callis, Sole Owner.**

Moved: James

Seconded: Hess

Carried 9-0

5. Committee Reports

DeBernardo said the Member Outreach Committee will begin a campaign about using small space wisely. He said the first campaign event would be a tour of micro-houses on May 30 in Washington, D.C.

6. Consent Agenda

None.

7a. Approval of Minutes: April 9, 2015

Motion: The Board of Directors approves the minutes from the April 9, 2015 meeting.

Moved: James

Seconded: Hess

Carried 7-0-2

Abstained: Hess, Ready

7b. Yard Line Certification: 10A-T, V-X Southway

Motion: The Board of Directors does certify yard plats for 10A-T and V-X Southway, as presented.

Moved: Hess

Seconded: McFadden

Carried 9-0

7c. Communication Committee's Recommendation Re: Revised Media Policy for GHI

Lauren Cummings, Chair of the Communications Committee, presented the revised Media Policy for GHI. The Board made the following changes to the policy:

- “Choice #1” was deleted. “Choice #2” was accepted/modified.
- Replaced “should” to “shall” in the second sentence of II. Spokespersons.
- Removed “Therefore,” at the beginning of the second paragraph of III. Guidelines for GHI Elected or Appointed Officials and added “other than authorized spokespersons,” after “officials” in the first sentence.
- Replaced “may want to” with “shall” on the first line of the third paragraph of III. Guidelines for GHI Elected or Appointed Officials.

- Replaced “is” with “are” in the first sentence of V. GHI Logo.

Motion: The Board of Directors adopts the GHI Media Policy (as revised) that has been presented by the Communications Committee.

**Greenbelt Homes, Inc.
Media and Social Media Policy – February 2015**

I. Purpose

Greenbelt Homes Inc. (herein “GHI”) uses a variety of internal and external media to disseminate information to the general public and to the membership (“member(s)”). One form of external media is social media, which may be defined as any internet-based applications including, but not limited to Facebook, Twitter and Yahoo groups, that facilitate information exchange and discussion.

This media policy establishes authorized spokespersons and by what means those spokespersons may provide information on behalf of GHI via all media, and establishes guidelines for the use of social media.

II. Spokespersons

The General Manager and Board President are authorized to make statements on behalf of GHI to members of the media and via social media; however, the General Manager or Board President may also designate other person(s) to represent GHI. All correspondence and interface with media shall be coordinated through GHI’s Board President, General Manager or designated spokesperson.

III. Guidelines for GHI Elected or Appointed Officials

Every member elected to GHI office (Board of Directors, Audit and Nominations & Elections Committees), as well as appointed committee members, shall recognize that whenever s/he comments or answers questions about GHI’s work or operations, or participates in a social medium that discusses topics related to GHI, those comments may be heard by members as if spoken by an elected or appointed GHI official and therefore a policy of GHI.

All GHI elected or appointed officials, other than authorized spokespersons, shall refrain from making comments to the traditional media (e.g. newspapers, television or radio interviews) on anything regarding GHI while holding office.

In their official capacity, GHI elected or appointed officials may post on social media only if referencing existing GHI documents, approved GHI policy, GHI’s website or published meeting minutes. When possible, posts should include direct links to the GHI webpage that contains the referenced policy or information. An elected or appointed official may post on social media with personal opinions on GHI-related topics only if s/he clearly indicates that the comments are of a personal nature and in no way reflect official GHI policy or standing.

Elected or appointed officials shall consider setting up a separate account for personal postings on all social media tools utilized and indicate in such accounts that the comments are personal and do not represent GHI policy in any way.

IV. GHI Management of Social Media

GHI's General Manager shall designate a moderator for GHI-managed social media. Login information for GHI-managed social media accounts is not to be shared with anyone not authorized access.

Posts on GHI-managed social media that contain any of the following items, as judged by the moderator, violate this policy, and may be deleted at the moderator's discretion:

- a. Vulgar language.**
- b. Inappropriate images, such as, but not limited to, pornography.**
- c. Personal attacks of any kind, including hate language, harassment or bullying.**
- d. Comments or content that promotes or perpetuates any type of discrimination.**
- e. Spam or links to web pages associated with phishing or viruses.**
- f. Any comment or link that advocates illegal activity.**
- g. Any comment or link that promotes services, products, or political organizations.**
- h. Any comment or link that may infringe any copyrights or trademarks.**
- i. Any confidential, proprietary, or personally identifiable information.**
- j. Information that may compromise the safety or security of person(s), or proceedings of any legal action pertaining to the Corporation.**

GHI reserves the right to block from GHI-managed social media site(s) anyone who violates this policy. Such block is at the discretion of GHI's Board President, General Manager or designated moderator, and is permanent unless and until rescinded by one of those persons.

Members and GHI staff using social media to gather or post information relating to GHI have an obligation to report any abuse of social media by any person or any misrepresentation made about GHI in social media to the moderator or General Manager.

Any social medium that allows member or public comment relating to GHI shall be monitored by a staff member designated by GHI's General Manager, who may respond in order to answer questions or clarify misrepresentations.

V. GHI Logo

Greenbelt Homes, Inc. logo and name are for the sole and exclusive use of GHI and are intended to present a positive image of GHI. Authorization for use of GHI's logo must be granted by GHI's Board President, General Manager or designee.

Moved: Ready

Seconded: Marcavitch

Carried 9-0

7d. Architectural Review Committee's Recommendation Re: Color Choices for Siding During the H.I.P.

Motion: The Board of Directors does approve the following colors for choices of vinyl siding colors for the Homes Improvement Program: off white (tan), light gray, almond, dark tan, gray-green, green, blue-gray, and clay, as shown on the attached spreadsheet.

Moved: Marcavitch

Seconded: Jones

Carried 9-0

7e. Finance Committee's Recommendation re: Maintenance and Replacement of Optional H.I.P. Items

The Board of Directors requested the Finance Committee to recommend whether members or GHI should be responsible for maintenance and replacement costs for optional components installed by GHI during the Homes Improvement Program. Staff provided the committee with the following information regarding estimated monthly maintenance costs and replacement reserve contributions for the optional components:

Component	Monthly Maintenance Costs			Component	Monthly Replacement Reserve Contributions		
	Frame Homes	Brick Homes	Block Homes		Frame Homes	Brick Homes	Block Homes
Wall insulation and siding	N/A	N/A	\$ 0.25	Wall insulation and siding	N/A	N/A	\$ 11.40
Attic insulation	\$ 0.25	\$ 0.25	N/A	Attic insulation	\$ 0.90	\$ 1.10	N/A
Casement window	N/A	N/A	N/A	Casement window	N/A	N/A	N/A
Exhaust fan	\$ 0.25	\$ 0.25	\$ 0.25	Exhaust fan	\$ 1.40	\$ 1.40	\$ 1.40
Split system heat pump	\$ 17.00	\$ 17.00	\$ 17.00	Split system heat pump	\$ 27.80	\$ 27.80	\$ 27.80
Wall thermostat (baseboard heater)	\$ 0.25	\$ 0.25	\$ 0.25	Wall thermostat (baseboard heater)	\$ 0.60	\$ 0.60	\$ 0.60
Ceiling panel heater	\$ 0.25	\$ 0.25	\$ 0.25	Ceiling panel heater	\$ 1.30	\$ 1.30	\$ 1.30

Motion: The Board of Directors stipulates that GHI or the member shall be responsible (as depicted in the table below) for the future maintenance and replacement of optional items that are selected by members and installed by GHI during the Homes Improvement Program.

Component	GHI Responsibility for Future Maintenance	Member Responsibility for Maintenance	GHI Responsibility for future Replacement	Member Responsibility for Future Replacement
Wall insulation for frame home	7	2	7	2
Wall insulation and siding for block home	5	4	5	4
Attic insulation for frame and brick unit	7	2	7	2
For brick and frame units, air-seal perimeter of attics, insulate and install gaskets around attic hatches. For frame units, insulate hatch covers over pull-down attic stairs	7	2	7	2
Casement windows for brick and block unit	8	1	5	4
Bathroom exhaust fans	7	2	7	2
Split-system heat pump	5	4	5	4
Wall thermostats and wiring for baseboard heaters	9	0	9	0
Ceiling panel heaters	7	2	7	2

Moved: Hess

Seconded: McFadden

Carried 7-2

Opposed: Jones, Ready

Clarification Statement: The Board voted that all nine (9) of the optional H.I.P. items presented in the table above be maintained by GHI, and also included in the Replacement Reserves Program.

7f. Finance Committee's Recommendation for Revisions to GHI Replacement Reserves Plan

GM Ralph gave an overview of the revisions to GHI Replacement Reserves Plan. The table below shows the member contributions that would be necessary and the effects of timing on the replacements of plumbing pipes and electrical wiring for frame and masonry homes, as well as siding for larger homes based on two different scenarios.

Type of Homes	Current Plan	Scenario 1	Scenario 2
	1.84% annual inflation, 5% interest income; administrative costs not included	1.84% annual inflation, 2.3% interest income, administrative costs (approx. 10% of cost) included for siding, doors, windows, plumbing pipes, electrical wiring	2.5% annual inflation, 2.3% interest income, administrative costs (approx. 10% of cost) included for siding, doors, windows, plumbing pipes, electrical wiring
Frame Homes	Plumbing pipes and electrical wiring replacements take place during 2021-2025. Contributions increase 7.1% per year until 2025.	Plumbing pipes and electrical wiring replacements take place during 2024-2028. Contributions increase 7.1% per year until 2028.	Plumbing pipes and electrical wiring replacements take place during 2024-2028. Contributions increase 8.3% per year until 2028.
Masonry Homes	Plumbing pipes and electrical wiring replacements take place during 2021-2025. Contributions increase 5.4% per year until 2025.	Plumbing pipes and electrical wiring replacements take place during 2024-2028. Contributions increase 5.4% per year until 2025.	Plumbing pipes and electrical wiring replacements take place during 2024-2028. Contributions increase 5.4% per year until 2028.

Larger Homes	Siding replacements take place in 2026. Contributions increase 4.2% per year until 2030.	Siding replacements postponed from 2026 to 2031. Contributions increase 4.4% per year until 2038. Not necessary to include admin costs.	Siding replacements postponed from 2026 to 2031. Contributions increase 5.8% per year until 2038. Not necessary to include admin costs.
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*It should be noted that in 2015, contributions to the replacement reserves comprise 15.5% of the budget. Hence an increase in reserve contributions of 7.1% per year represents an increase of $(7.1 \times 0.155) = 1.1\%$ in overall fees.

On April 16th, the Finance Committee reviewed the two above-mentioned scenarios and passed the following motion:

Motion: The Finance Committee recommends to the Board of Directors that the replacement reserve plan be revised to project 1.84% annual inflation and 2.3% interest income with administrative costs included with plumbing pipe and electrical wiring replacements for frame and masonry homes taking place between 2024-2028 and siding replacements for larger homes postponed from until 2031. This includes raising the annual percentage increase for larger homes from 4.2% to 4.4%.

Motion: The Board of Directors approves the Finance Committee’s recommendation that the replacement reserve plan be revised to project 1.84% annual inflation and 2.3% interest income with administrative costs included with plumbing pipe and electrical wiring replacements for frame and masonry homes taking place between 2024-2028 and siding replacements for larger homes postponed from 2026 until 2031. This includes raising the annual percentage increase for larger homes from 4.2% to 4.4%.

Moved: Ready
Opposed James

Seconded: Jones

Carried 8-1

7g. Buildings Committee Recommendation for Attic Storage Space & Insulation

Motion: The Board of Directors does approve that, for the Homes Improvement Program, the boundary for the storage area/insulation should be located

- **Between the rafter knee braces for brick homes, and**
- **Extended to the eaves until a minimum of 2’ vertical clearance is reached for frame homes.**

Moved: Hess

Seconded: James

Carried 9-0

Consensus: Skip to item 7i. Contract for Consultant Arborist, 1st Reading and then return to item 7h of the agenda.

7h. Questions to be Answered Re: Homes Improvement Program

Staff is submitting a list of questions to the Board regarding the installation of components during the Homes Improvement Program. The questions with suggested motions to be considered by the Board are as follows:

1. Installation of Siding and Wall Insulation on Units

The Board has decided that vinyl siding with wall insulation should be installed on exterior walls of frame and block units as optional items. Staff recommends that the Board should direct the Architectural Review Committee to recommend the particular configurations that should be allowed e.g. should vinyl siding with wall insulation be allowed on single units in a row or only on adjacent units in a row; for one-bedroom units, should it be allowed on a single lower or upper apartment unit or only on contiguous upper and lower units?

Motion #1: The Board of Directors directs the Architectural Review Committee to recommend the specific unit configurations of wall insulation and vinyl siding that should be allowed on frame and block homes. The committee should submit its recommendation by July 31, 2015.

Moved: Marcavitch

Seconded: Hess

Carried 9-0

2. HIP Choices for Entry Door Style, Material, Color

For the pilot envelope upgrade, insulated steel doors with style and colors compliant with GHI rules were offered as choices. Staff has undertaken preliminary investigations with door vendors and has information regarding door styles, types (fiberglass and steel) and colors that may be procured within the constraints of the costs budgeted for entrance doors in the replacement reserves' plan.

Staff suggests that the Board direct the Architectural Review Committee to review the information gathered by staff and recommend appropriate entry door styles, material and color choices for the Homes improvement Program.

Motion#2: The Board of Directors directs the Architectural Review Committee to review options available for choices of style, material, and color of entrance doors to be installed during the homes improvement program, and make recommendations to the GHI board of directors by July 31, 2015. The Board further recommends that ARC invite members of the Historic Preservation Task Force to participate in considering this matter.

Moved: Marcavitch

Seconded: Hess

Carried 9-0

3. Storm Doors

During the Pilot Program, GHI required the contractor to re-install existing storm doors that were removed to facilitate the installation of new entrance doors. In some situations the contractor found it difficult to re-install the storm doors and satisfy the members' expectations. Staff spent much time trying to resolve members' dissatisfaction and requested the contractor to install new storm doors in two situations because the contractor was unable to re-attach the old storm doors successfully. Staff recommends that contractors should not be required to re-install existing storm doors, and members should be responsible for their re-installation or replacement either by themselves or through the fee-for-service program.

Motion #3: The Board of Directors stipulates that GHI shall be responsible for the re-installation of existing storm doors that are removed by GHI contractors to facilitate the installation of new entrance doors during the Homes Improvement Program.

Moved: Hess

Seconded: DeBernardo

Amended and
carried by a vote
taken later.

Amendment to Motion #3: Replace "GHI" with "members" in the first sentence.

Moved: Skolnik

Seconded: Jones

Carried 6-2-1

Opposed: Ready, DeBernardo

Abstained: Marcavitch

Motion #3 as Amended: The Board of Directors stipulates that members shall be responsible for the re-installation of existing storm doors that are removed by GHI contractors to facilitate the installation of new entrance doors during the Homes Improvement Program

Moved: Hess

Seconded: DeBernardo

Carried 6-3

Opposed: Hess, DeBernardo, Marcavitch

At 10:00 p.m., the following motion was moved:

Motion: To extend the meeting by 5 minutes.

Moved: Hess

Seconded: Marcavitch

Carried 9-0

7i. Contract for Consultant Arborist, 1st Reading

GHI currently has a tree maintenance contract with a contractor, who is responsible for pruning and removing the trees that are over eight (8') feet in height within the residential community. The Cooperative's members are responsible for maintenance of trees on their properties that are below eight (8') feet in height.

GHI intends to hire a qualified arborist to assist its maintenance staff with preventive maintenance inspections of trees in yards, common areas adjacent to homes and woodland areas within 75 feet of homes. The preventive maintenance inspections are intended to be a proactive measure to identify defective trees whose branches or trunks could eventually fall and cause damage to property or personal injury. The Contractor shall provide a total not exceeding seventy-two (72) hours of consultant services to the Owner during the contract year.

In Q1 & Q2 2015, GHI formally solicited bids from twenty-one (21) independent tree professionals, who were selected from past history and listing in this category of contractors in a community association network listing. Seven (7) attended the prebid meeting. GHI received bids from five (5) contractors, as listed in the table shown.

				min	max	max	max	min	min	avg	total		max		min	
		/hr	total /yr	minutes /tree	trees /hr	trees /visit	minutes /tree	trees /hr	trees /visit	trees /visit	trees	\$/tree		\$/tree		\$/tree
Terra Green	72	\$ 110	\$ 7,920							60	720	\$ 11.00				
Design with Nature	72	\$ 125	\$ 9,000							150	1800	\$ 5.00				
Pitchford Associates			\$ 21,000							120	1440	\$ 14.58				
SavATree			\$10,800							100	1200	\$ 9.00				
Earthman Design Group	72	\$ 100	\$ 7,200	5	12	72	15	4	24				864	\$ 8.33	288	\$ 25.00

Motion: The Board of Directors authorizes the Manager, for first reading, to sign a contract with Design With Nature for one year to provide professional preventative maintenance inspections & inventory of trees in common areas and adjacent woodlands at its bid of \$9,000.

Moved: Hess

Seconded: James

Carried 9-0

7j. Contract for Supply of Electricity for GHI Accounts, 1st Reading

In 2013, GHI entered into a two-year contract through the broker, Atlantic Energy Resources, to provide 100% green-sourced electrical power from GDF Suez/dba Think Energy at a fixed-rate cost for GHI and GDC accounts. The contract expires on June 30, 2015. Staff has received new proposals from Goldstar Energy Group, also a broker of energy suppliers in Maryland. However, until we sign a contract, rates will not be locked in and may change daily. These are the prices as of April 30, 2015: Summit Energy is the lowest bidder for “brown” energy, and Direct Energy is the lowest bidder for “green” energy over a 36 month term.

Assuming that future electric consumption figures are similar to those for 2014, the estimated annual electrical costs during a three-year contract with WGES would be:

PEPCO Price to Compare: \$0.09130

Annual Usage estimate: 300,000

Start Date: JULY 2015

Brown Bids							
Direct Energy							
TERM	WGES	(LVIIB accts)	(ND accts)	Blended Rates	AEP	Liberty Power	Summit Energy
12	\$0.08615	0.0789*		NA	\$0.08787	\$0.09060	\$0.08560
18	\$0.08345	\$0.07990	\$0.08401	\$0.08196	\$0.08663		\$0.08320
24	\$0.08345	\$0.08080	\$0.08490	\$0.08285	\$0.08767	\$0.08764	\$0.08300
36	\$0.08330	\$0.08070	\$0.08460	\$0.08265		\$0.08750	\$0.08200

*No Termination Fees or Signature Required

100% Green (Wind) Bids							
Direct Energy							
TERM	WGES	(ND accts)	(LVIIB accts)	Blended Rates	AEP	Liberty Power	Summit Energy
12	\$0.08810	\$0.08906	\$0.08472	\$0.08689	\$0.09037	\$0.09330	Does not offer Green energy at this time
18	\$0.08535	\$0.08638	\$0.08227	\$0.08433	\$0.08913		
24	\$0.08540	\$0.08780	\$0.08370	\$0.08575	\$0.09017	\$0.09050	
36	\$0.08535	\$0.08655	\$0.08265	\$0.08460		\$0.09030	

Savings Analysis @ 300,000 kwh/yr	
Pepco	\$27,390
BROWN ENERGY BIDS	
Summit, 36 mo @ .08330	\$24,600
Est. Annual Savings over Pepco	\$2,790
GREEN ENERGY BIDS	
Direct Energy, 36 mo @ .08460	\$25,380
Est. Annual Savings over Pepco	\$2,010

Staff recommends that the Board of Directors endorse a 3-year contract with Direct Energy, brokered by Goldstar Energy, to provide electricity generated with 100% green energy to the GHI accounts.

Motion: The Board of Directors approves of entering into a 3-year contract with Direct Energy to provide electricity generated with 100% green energy at a fixed-rate cost to twenty-five GHI accounts. This contract will become effective from July 1, 2015.

Moved: Hess

Seconded: Ready

Carried 9-0

8. Items of Information

Items of information included the Board Action Plan Status & Committee Task List, and the Monthly GHI and City Calendars. Marcavitch invited members to the 2015 Annual Prince George’s County Historic Preservation Reception, being held on May 20th from 6-8 p.m. at the College Park Aviation

Museum at 1985 Corporal Frank Scott Drive. RSVP is required to attend: 301-864-0420 or email Riversdale@pgparks.com. Skolnik said the MNCPPC Historic Preservation Section staff visited GHI the week of April 27-May 1 to perform routine inspections of our property and outbuildings to update their files.

9. President

Skolnik said he would talk to the Marketing Committee about the concept to market to nearby apartment dwellers. Novinski said a University Square family moved into a unit at 7 Ridge in October.

10. Board Members

- Ready mentioned her mother's ill health and that her mother is not doing well, and Ready might have to travel. She also offered that Board members should refrain from calling members in attendance as "the audience" since the Board is not putting on a show.
- Hess reminded everyone in attendance that the annual meeting is one week away.
- Novinski said it is time to think in terms of ordering the GHI shirts again as people have shown an interest and want to know how to obtain one. Skolnik said the item would be added to a future agenda.
- DeBernardo suggested that GHI should not participate in Peace Month due to its political nature.

11. Manager

None.

12. Audit Committee

Bedford wanted to know which items will be optional or what will be compulsory to vote on at the Annual Meeting. Skolnik said that it became moot to have the membership vote in that manner when the Board decided that **all H.I.P. improvements** above the foundation would be optional.

MOTION: TO ADJOURN.

Moved: Hess

Seconded: Marcavitch

Carried 9-0

The meeting adjourned at 10:23 p.m.

Ed James
Secretary

Spreadsheet attachment for Item 7d.

maple (corp)	classboard- 642 Pa- brand	slate	black below	white	off-white (gray)	tan	olive yellow	cream	ivory	silver- white	silver	light gray	sand	maple	almond	dark tan	pink-tan	gray-green	green	blue-gray	clay	dark gray	
Crestwood [PlyGum]	Main Street Aktion Health	ABC Charvety ABC Charvety	18 17	Colonial White Dover	Snow Snow	Sandstone Belle	Autumn Yellow	Heritage Cream	Classic Cream	Delray Sand	Silver Ash Gray	Stirling Gray	Georgian Gray	Sandy Tan	Light Maple	Sandber Darker Tan	Savannah Wicker	Buckskin Suede	Sandgrass Sage	Cypress Spanish Olive (lighter)	Olive Blue Savannah Blue	Natural Clay Mountain Clay	Granite Gray
Verform [PlyGum]	Aktion Health	ABC Charvety	17	Dover White	Island Pearl	Antique Parliament	Classic Cream	Delray Sand	Colonial Platinum Ivory	Silver Mist	Georgian Gray	Sandy Tan	Monterey Sand	Light Maple	Natural Almond	Autumn Belle	Amber Hazelnut/Irish Thistle	Sandgrass Sage	Cypress Spanish Olive (lighter)	Olive Blue Savannah Blue	Natural Clay Mountain Clay	Granite Gray	
Aulde	Country	Aulde	15	Glauber White	Linen Linen	Antique Parliament	Classic Cream	Delray Sand	Colonial Platinum Ivory	Silver Mist	Georgian Gray	Sandy Tan	Monterey Sand	Light Maple	Natural Almond	Autumn Belle	Amber Hazelnut/Irish Thistle	Sandgrass Sage	Cypress Spanish Olive (lighter)	Olive Blue Savannah Blue	Natural Clay Mountain Clay	Granite Gray	
Revere	Amherst	Aulde	14	Snow White	Linen Linen	Sandstone	Malice	Antique Ivory	Antique Pearl	Dover Gray	Sand	Monterey Sand	Light Maple	Natural Almond	Autumn Belle	Amber Hazelnut/Irish Thistle	Sandgrass Sage	Cypress Spanish Olive (lighter)	Olive Blue Savannah Blue	Natural Clay Mountain Clay	Granite Gray		
Nappe [PlyGum]	American Tradition	Rollin Supply Rollin Supply	11	Liberty White	Heritage Linen	Country Cream	Country Cream	Delray Sand	Colonial Platinum Ivory	Herringbone Lakeshore Mist	Sand	Monterey Sand	Light Maple	Natural Almond	Autumn Belle	Amber Hazelnut/Irish Thistle	Sandgrass Sage	Cypress Spanish Olive (lighter)	Olive Blue Savannah Blue	Natural Clay Mountain Clay	Granite Gray		
Herland [PlyGum]	Autumnwood	Rollin Supply	13	White	Linen	Birchwood Cream	Country Cream	Delray Sand	Colonial Platinum Ivory	Mist Gray	Sand	Monterey Sand	Light Maple	Natural Almond	Autumn Belle	Amber Hazelnut/Irish Thistle	Sandgrass Sage	Cypress Spanish Olive (lighter)	Olive Blue Savannah Blue	Natural Clay Mountain Clay	Granite Gray		
Perdido [Royal Waa Crate]	Parkview Residential	Mid-South ???	15	Aspen White	Bone Pearl	Whisper Ivory	Country Cream	Delray Sand	Colonial Platinum Ivory	Driftwood	Sand	Monterey Sand	Light Maple	Natural Almond	Autumn Belle	Amber Hazelnut/Irish Thistle	Sandgrass Sage	Cypress Spanish Olive (lighter)	Olive Blue Savannah Blue	Natural Clay Mountain Clay	Granite Gray		